Company Registration No. 08302965 (England and Wales)

THE NOT FORGOTTEN ASSOCIATION (NFA) ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

LEGAL AND ADMINISTRATIVE INFORMATION

Trustees Mr D J Cowley

Mr J M Archer Lord Newall DL Mr M W Nicholls Commodore P J Tribe Colonel W J Partridge Mr G C Hurstfield Dr C M Goble

Commodore S J Scorer Group Captain J L Gross

Mr P Botterill
Mr M Tomlinson
Mr B Plummer
Mr S W G Neel
Mr S N Post
Ms L J Gibbard
Mr T M R Long

(Appointed 22 October 2019) (Appointed 22 October 2019)

(Appointed 22 October 2019)

(Appointed 22 October 2019)

Charity number 1150541

Company number 08302965

Registered office 2 Grosvenor Gardens

London SW1W 0DH

Mr F Roseman

Auditor Alliotts LLP

Friary Court 13-21 High Street

Guildford Surrey GU1 3DL

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CHAIRMAN'S STATEMENT

FOR THE YEAR ENDED 31 MARCH 2020

Chairman's Report

As I write this report Covid-19 still has its grip firmly around the globe and has run a coach and horses through The Not Forgotten's centenary plans. Many of our events have been cancelled, although we have adopted the mantra of postponement, and yet the charity has continued to reach large numbers of those who are isolated and lonely by delivering events digitally and in person.

My report on our pandemic experience will follow next year, I mention it now as our strength through the crisis has been secured by the many successes of 2019/20 - the year of this report. Along with rebranding at the beginning of the financial year, our office processes and procedures have been enhanced – we are now almost entirely digital based, and supported by new IT connections and an improved database. The team have embraced these new measures which meant we were well prepared for remote working and have not faltered in our pace as a result of it. 2019 saw us adding new activities to our programme and reach many beneficiaries who we have not touched before - some 75% of those we have supported on our Royal events and challenge respite holidays were new to us. Financially we were blessed with a substantial grant from The Headley Court Charity and an unforeseen legacy which has thrown out our end of year balance sheet but this has given us the confidence to do more and new things during the lockdown. And we have added four new trustees to the board who bring energy and diversity to the way we operate and how we plan for the future.

These behind the scene enhancements have, in most part and rightly, been unnoticed by those we are privileged to serve. We have continued to deliver a broad spectrum of events and I am delighted to have seen new ones added to the programme. Supporting over 10,000 individuals we have focused our programme on addressing the causes of isolation and loneliness, a blight affecting too many of our service personnel and veterans, and I am delighted that we are hearing very positive feedback from those who attend our events. They all mention the value and uplifting power of enjoying events which are safe, therapeutic and attended by members of their 'military family'. From comradeship to challenge, we are delighted to be able to offer events which have something for everyone - regardless of ability or service. To hear more about the impact our events have I urge the reader to look at our Annual Review - it is a superb document which highlights the breadth and value of our work.

I am also very conscious that The Not Forgotten does not achieve such disproportionate impact alone. The office team is supported by an able Trustee Board, many volunteers and fundraisers who allow us to deliver our programme. An additional key factor to this winning formula are the strong partnerships with both corporate bodies and other military charities. The former not only provide much needed funds but also bring bright ideas and an enthusiasm for our work - something we consider a great tonic. Without a membership we rely entirely on our charity partners to embrace our programme and send beneficiaries to our events and activities. This is absolutely at the heart of how the military charity environment should work - no individual charity is the panacea for all the many needs of service personnel and veterans but together we have the solution. I am delighted this ethos of partnership and collaboration is so strong in The Not Forgotten, it means we can make a difference and provide a vital service leaving others secure in the knowledge that we have them covered.

David Cowley Chairman

6th October, 2

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) FOR THE YEAR ENDED 31 MARCH 2020

The Trustees present their report and financial statements for the year ended 31 March 2020.

The financial statements have been prepared in accordance with the accounting policies set out in note 1 to the financial statements and comply with the charity's Articles of Association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)".

Objectives and activities

The Not Forgotten Association ('The Not Forgotten') was set up as a charity in 1920 and has the following objectives, mission, vision and values:

- **Objectives**. To act generally for the benefit of service and ex-service personnel with disabilities or who are wounded, including the organisation or provision of items or facilities for leisure and recreational activities, travel, holidays and outings.
- **Mission**. To deliver high quality and safe recreational and entertainment activities to meet the needs of our beneficiaries, and to provide a caring and personal service which is fully linked in with other recovery pathways and which is underpinned by an ethos where everyone counts and is valued.
- **Vision**. To be the trusted partner of choice for providing entertainment and recreation opportunities for both beneficiaries and other service charities. To position ourselves to help more individuals who we are not yet reaching. To meet the high demand for activities and events, well supported by volunteers and with a strong financial base.

Values.

ExPECT

Excellence – we seek to achieve this in everything we do.

- Personal our beneficiaries are at the heart of everything we do, we know them and they know us.
- Empathy we listen to, respect and understand our beneficiaries and their needs.
- Comradeship veteran supporting veterans; bringing different generations, campaigns and services together.
- Teamwork we work with our beneficiaries and other military charities to meet the individual's needs
- We will:
 - Support every eligible beneficiary who approaches us, irrespective of service, age, rank or injury/ illness.
 - Work closely with other service charities to meet the needs of our mutual beneficiaries.

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Charity Activities

In shaping and planning our activities, the Trustees also consider the Charity Commission's guidance on Public Benefit, including PB2 "public benefit – running a charity". With the help of military associations, and other referring bodies, we try to ensure that all veterans who meet our criteria are able to access our activities which we deliver under the motto 'From Comradeship To Challenge' which aptly illustrates the breadth of the support we offer. Some of our activities provide a physical challenge and the opportunity to develop self-confidence, others are of a more social nature, both are aimed at fostering camaraderie and friendship. Many will offer both challenge and comradeship - the two elements of service life that our beneficiaries tell us they miss most.

Our activities remain focused on enriching the lives of injured service personnel, directly addressing the causes of isolation and loneliness. Through a dynamic programme we boost morale, restore confidence and improve physical and mental health. We do this through the following 5 activities:

- Royal Parties: By kind permission of Her Majesty, The Queen, the Not Forgotten hosts an annual Summer Garden Party at Buckingham Palace and an annual Christmas Tea Party at St. James's Palace; we have been privileged to provide these events since 1921. Both are held for the benefit of War Pensioners and recipients of the Armed Forces Compensation Scheme. Senior members of the Royal Family attend these events and will meet many of the attendees for whom this is a significant, absolutely unique morale and confidence boosting event.
- Challenge & Respite Break Holidays: Group/individual holidays and short breaks in the UK and overseas including respite breaks, country house and fishing weekends, battlefield tours and physically demanding activities such as skiing, trekking and canoeing.
- Outings: Including boat and steam train trips, sporting events, garden visits, Christmas lunches and attendance at military, ceremonial and Remembrance events.
- Concerts: An extensive programme of concerts in ex-service care homes and other venues across the UK delivered by teams of professional entertainers.
- Televisions, TV Licences & Tablets: TVs and Licences for veterans who are housebound, isolated or have limited mobility due to their physical or mental health problems and are unable to attend our events. Tablets for those who are digitally isolated, financially limited and whose wellbeing, social engagement and employment opportunities would benefit as a result.

Achievements and performance

There have been many achievements over this year which included:

- Supporting 10,025 individuals. Although this is a c.400 (4%) decrease on 2018/19 we have focused on inviting an increased number of new beneficiaries to our events.
- Ensuring c.75% of those attending our Royal events and the challenge/respite holidays are new to the activity/opportunity.
- Introducing a new brand which has raised awareness of the charity within the charity sector and further afield.
- Adding new activities and adventures to our programme including a respite/challenge trip to a French hillside retreat for couples.
- Becoming a leading and pioneering charity to support and attend the Israeli Veteran Games in Tel Aviv.
- Elected four new trustees to the board with a diverse set of skills and experiences.
- · Shortlisted as a finalist for the 2020 Soldiering On Awards in the Lifetime Achievement category
- Launched the Amazon Kayak expedition which will see 8 veterans, with varying disabilities, kayak the length of the Amazon River in 2021
- Hosted 3,000 guests at The Not Forgotten Garden Party at Buckingham Palace a 500 (20%) guest increase on 2018

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

In summary support was provided to beneficiaries in the following areas:

	2019/20	2018/19
Outing	2,355	2,331
Holidays	626	600
Concerts	2,920	4,080
Royal Parties	3,450	2,858
Holiday Grants	295	0
TVs for Individuals	192	340
T V Licences	145	227
TV and licences in Homes/Hospitals	*25	*25
Tablets	17	10
Total Direct Beneficiaries	10,025	10,471

^{*} A home is a single beneficiary rather than the number of actual viewers. It has been estimated that 2,500-3,500 people benefitted from communal television sets and licences in 2019-20

Our Volunteers

The Not Forgotten relies on the continued goodwill and support of our many volunteers. Past beneficiaries support the Head of Events in delivering our activities, and this is seen as an important step in an individual's recovery pathway; receive help and then help others. Other volunteers support The Not Forgotten with fundraising activities and in acting in ambassadorial roles, all help promote the charity which will allow us to reach more beneficiaries, and especially the hard to reach individual. We greatly value this loyalty which is remarkable in a non-membership organisation.

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Financial review

Funding

Income in the year was £1,768,025 (2019 - £1,188,891)

The Not Forgotten continued to be awarded grants by military grant-making bodies including ABF The Soldiers' Charity, Libor, Help for Heroes, The Royal Navy Royal Marines Charity, Queen Mary's Roehampton Trust and The RAF Benevolent Fund – their support and confidence in our work is the bedrock upon which we do everything. We were also fortunate to be recipient of a large donation from The Headley Court Charity, which is restricted to fund rehabilitation challenge events including our USA skiing trips, over the next three years.

Our legacy income in 2019/20 was £436,769 (24.7% of income). Our legacy income has also significantly increased with one substantial legacy arriving without notice at the end of the financial year. This together with the above restricted donation from Headley Court, has resulted in an increase in cash on hand compared to 2019.

We continue to pursue different ways of maintaining, or increasing, our income stream, by seeking new avenues of funding.

Expenditure

Resources expended totalled £1,346,751 (2019 - £1,280,783) in the year.

The Net Movement in Funds for the Year was £239,643 (2019 - £(94,905)), with overall Net Funds at the year end of £2,387,952 (2019 - £2,148,309).

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Reserves Policy

The Not Forgotten has no guaranteed income, no service contracts and no expectation of a guaranteed income from legacies. Although many donors continue to support the charity, they have also experienced increased pressure on their own available resources.

The Trustees of The Not Forgotten have confirmed their commitment to continue to provide support to our beneficiaries and has been operating at a deficit to meet the demand.

The General Committee approved the following revised policy on reserves on the 11 February 2020. This policy requires reserves be maintained at a level which ensures that The Not Forgotten's core activity could continue during an 18 months period of unforeseen difficulty where income was significantly reduced.

The charity's unrestricted funds will be kept in two distinct areas as follows:

- Designated Investment Fund. As The Not Forgotten has no other permanent endowment assets to generate regular income, the Trustees have decided to set aside monies as an investment fund. The required size of this has been estimated at approximately £2M, with a view that it will generate circa 7% of current charity expenditure, and the ultimate aim that the fund grows to generate 10% of expenditure.
- Core Operating Cash Reserve. The Trustees aim to have a sum of £150,000 to set aside as operating cash reserves to manage cash flow, maintain financial flexibility and cover ongoing operating and programme costs. This fund will be maintained in liquid assets, so £50,000 will be kept in an instant access account and £100,000 in a 30-day account both with investment managers CCLA. Access to these funds to be authorised by at least two members of the Senior Management Team. Currently this operating cash reserve, equivalent to 'free reserves' sits at £82,085, although the charity looks to expand this reserve.

The calculation of the required level of reserves is an integral part of the organisation's planning, budget and forecast cycle. It takes into account:

- Risks associated with income and expenditure being different to that budgeted.
- The charity's commitments and planned activity level.

The policy will be reviewed every year by the Finance & Governance Sub-Committee or sooner if warranted by internal or external events or changes. The Covid-19 pandemic, which hit at the end of our financial year, has caused a review of the financial needs of the charity, but the Trustees believe that reserves are strong enough to meet those needs in the near term.

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Investments

Performance

In 2019 the charity undertook a review of its investment managers. A tender process was opened and three investment advisers were asked to submit a proposal to manage the charity's portfolio. In July 2019 the Finance and Governance Committee selected CCLA as the charity's new investment managers.

With the volatility in the financial markets around the year end, unrealised losses for the year to March 2020 totalled £181,631 (2019 - £3,013 loss), although the investments have recovered since.

Investment income for the year totalled £69,853 (2019 - £83,648).

The charity's investment policy is to maintain and build the the underlying capital of the investments, whilst generating income to cover approximately 7% of charity expenditure. At the year end the charity had £1,805,069 with investment managers and looks to return this to £2m over future years.

NFA Trading Limited (Company Number 09835998)

This 100% owned subsidiary trading company was launched in January 2016 after an agreement between The Not Forgotten Association and Willis Towers Watson insurance brokers, whereby they would broker a Forces' Personal Accident policy, through Covea Insurance, however, this agreement was terminated in 2018.

In 2017/18, the charity expanded its profile by offering a range of merchandise for sale on line. These transactions were accounted for in the trading company.

As total sales of merchandise are substantially lower and are being run through the charity itself, no income was generated in the trading company and stock held by the trading company has been transferred to the charity during the year and NFA Trading Limited is now dormant.

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Plans for 2020/21:

The Not Forgotten remains committed and focused on supporting as many eligible beneficiaries as possible within its means. 2020 is to be the charity's centenary year and significant planning has taken place to mark this occasion with a series of events and initiatives. At the time of writing it is clear that many of these will not have survived the pandemic and will be postponed until 2021. It is still hoped the following will be achieved:

- Celebrate the centenary of The Not Forgotten
- Deliver new virtual concerts and activities for the all beneficiaries to enjoy
- Acknowledge the service of the Second World War generation with a new concert show delivered to care homes across Great Britain and sending out 'Forgot You Not' gift boxes to all veterans of the war that we can find.
- Deliver Covid-19 safe adventure and respite holidays
- Introduce new activities which are safe and rewarding
- Update and enhance our impact measurement process and the ability to record the impact our programme has
- Publish a new plan to build on the 2020 Plan (Feb 17) which will look forward to 2025
- The Trustees will continue to work on the 2030 Strategy
- Deliver enhanced communications to raise awareness and reach more beneficiaries. This will include greater use of social media, videos and a new 'I Found' campaign.
- Continue to enhance office procedures and process to support remote working when required.

Risks

The risks to The Not Forgotten are formally reviewed every year by the Trustees. The 2 greatest risks to the charity are 1) reputational risk and 2) financial fragility. The trustees and Senior Management Team are alive to both which are constantly reviewed and discussed. To address the changing and challenging charitable financial environment a small trustee sub-committee has been set up to develop a 2030 Strategy. This sub-committee will look at fiscal trends, opportunities and the military charitable environment to advise the General Committee on what The Not Forgotten should look like and focus on going forward. This sub-committee will report to the General Committee throughout the development of the strategy which should be delivered and approved by the end of 2020.

Summary

Wounded and injured service men and women, and veterans with disabilities, are at the heart of everything we do. Remaining true to our original objectives of 1920, we are proud to be supporting over 10,000 individuals each year with our varied and busy programme. We consider it a huge privilege to be supporting so many individuals raising some cheer amongst those who have served their country and now suffer.

Structure, governance and management

The charity is a company limited by guarantee.

The Trustees, who are also the directors for the purpose of company law, and who served during the year and up to the date of signature of the financial statements were:

Mr D J Cowley

Mr J M Archer

Lord Newall DL

Mr M W Nicholls

Commodore P J Tribe

Colonel W J Partridge

Mr G C Hurstfield

Dr C M Goble

Commodore S J Scorer

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

Group Captain J L Gross

Mr P Botterill Mr M Tomlinson Mr B Plummer Mr S W G Neel Mr S N Post

Mr S N Post (Appointed 22 October 2019)
Ms L J Gibbard (Appointed 22 October 2019)
Mr T M R Long (Appointed 22 October 2019)
Mr F Roseman (Appointed 22 October 2019)

Recruitment of Trustees

As set out in the Articles of Association any person who is willing to act as a Trustee, and is permitted by law to do so, may be appointed to be a Trustee by Ordinary Resolution; or by a simple majority of all the Trustees entitles to attend and vote at any meeting of the General Committee. New Trustees who are invited to join the Board by the Chairman, with the approval of the Board, will normally serve for five years with an optional extension of five years if approved by the Board. Trustees who join the Board normally come with a specific skill or area of interest that will benefit the organisation eg. detailed understanding of the armed forces, investments, finance or the law; or corporate experience and knowledge.

Trustee induction and training

New Trustees are briefed on their legal obligations. During their period of induction they meet the management team and review and discuss activities, recent financial statements and Committee minutes. Trustees are encouraged to attend appropriate external training events where these will facilitate the undertaking of their role.

Statement of Trustees' responsibilities

The Trustees, who are also the directors of The Not Forgotten Association (NFA) for the purpose of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that year.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The Trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

TRUSTEES' REPORT (INCLUDING DIRECTORS' REPORT) (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

The Trustees' report was approved by the Board of trustees.

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Mr D J Cowley

Chairman 26th. O choker, 2020.

INDEPENDENT AUDITOR'S REPORT

TO THE TRUSTEES OF THE NOT FORGOTTEN ASSOCIATION (NFA)

Opinion

We have audited the financial statements of The Not Forgotten Association (NFA) (the 'charity') for the year ended 31 March 2020 which comprise the statement of financial activities, the balance sheet, the statement of cash flows and the notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2020 and of its incoming resources and application of resources, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
 and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charity in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Trustees have not disclosed in the financial statements any identified material uncertainties that may
 cast significant doubt about the charity's ability to continue to adopt the going concern basis of accounting
 for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The Trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE TRUSTEES OF THE NOT FORGOTTEN ASSOCIATION (NFA)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Charities (Accounts and Reports) Regulations 2008 require us to report to you if, in our opinion:

- the information given in the financial statements is inconsistent in any material respect with the Trustees' report; or
- sufficient accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of Trustees

As explained more fully in the statement of Trustees' responsibilities, the Trustees, who are also the directors of the charity for the purpose of company law, are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the charitable company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

We have been appointed as auditor under section 144 of the Charities Act 2011 and report in accordance with the Act and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: http://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE TRUSTEES OF THE NOT FORGOTTEN ASSOCIATION (NFA)

Use of our report

This report is made solely to the charity's trustees, as a body, in accordance with part 4 of the Charities (Accounts and Reports) Regulations 2008. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

Stephen Murdin

05/11/2020

Stephen Meredith BA FCA DChA (Senior Statutory Auditor) for and on behalf of Alliotts LLP

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Chartered Accountants Statutory Auditor

Friary Court 13-21 High Street Guildford Surrey GU1 3DL

Alliotts LLP is eligible for appointment as auditor of the charity by virtue of its eligibility for appointment as auditor of a company under of section 1212 of the Companies Act 2006.

STATEMENT OF FINANCIAL ACTIVITIES INCLUDING INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2020

	ι	Jnrestricted funds 2020	Restricted funds 2020	Total 2020	Unrestricted funds 2019	Restricted funds 2019	Total 2019
	Notes	£	£	£	£	£	£
Income and endowme							
Donations and legacies		1,221,895	463,000	1,684,895	889,522	215,500	1,105,022
Charitable activities	4	1,256	-	1,256	124	-	124
Investments	5	69,853	-	69,853	83,648	-	83,648
Other income	6	12,021		12,021	97 		97
Total income		1,305,025	463,000	1,768,025	973,391	215,500	1,188,891
Expenditure on:							
Raising funds	7	216,637		216,637	209,939		209,939
Charitable activities	8	855,018	275,096	1,130,114	757,958	312,886	1,070,844
Total resources expended		1,071,655	275,096	1,346,751	967,897	312,886	1,280,783
Net gains/(losses) on investments	12	(181,631)		(181,631)	(3,013)		(3,013)
Net incoming/ (outgoing) resources before transfers		51,739	187,904	239,643	2,481	(97,386)	(94,905)
Gross transfers between funds		(112,096)	112,096	-	(96,386)	96,386	-
Net movement in fund	s	(60,357)	300,000	239,643	(93,905)	(1,000)	(94,905)
Fund balances at 1 April 2019		2,142,442	5,867	2,148,309	2,236,347	6,867	2,243,214
Fund balances at 31 March 2020		2,082,085	305,867	2,387,952	2,142,442	5,867	2,148,309

The statement of financial activities includes all gains and losses recognised in the year.

All income and expenditure derive from continuing activities.

The statement of financial activities also complies with the requirements for an income and expenditure account under the Companies Act 2006.

BALANCE SHEET

AS AT 31 MARCH 2020

		20	20	20	19
	Notes	£	£	£	£
Fixed assets					
Investments	13		1,805,069		2,036,700
Current assets					
Stocks	14	3,064		-	
Debtors	15	42,381		109,457	
Cash at bank and in hand		658,733		120,858	
		704,178		230,315	
Creditors: amounts falling due within one year	16	(121,295)		(118,706)	
Net current assets			582,883		111,609
Total assets less current liabilities			2,387,952		2,148,309
Income funds					
Restricted funds	18		305,867		5,867
Unrestricted funds					
Designated funds	19	2,000,000		2,000,000	
General unrestricted funds		82,085		142,442	
			2,082,085		2,142,442
			0.007.050		0.440.000
			2,387,952		2,148,309
			*****		8

The company is entitled to the exemption from the audit requirement contained in section 477 of the Companies Act 2006, for the year ended 31 March 2020, although an audit has been carried out under section 144 of the Charities Act 2011.

The Trustees acknowledge their responsibilities for ensuring that the charity keeps accounting records which comply with section 386 of the Act and for preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its incoming resources and application of resources, including its income and expenditure, for the financial year in accordance with the requirements of sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The members have not required the company to obtain an audit of its financial statements under the requirements of the Companies Act 2006, for the year in question in accordance with section 476.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Trustees on Z64. O Joke 2020

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Mr D J Cowley Trustee

Company Registration No. 08302965

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2020

		202	0	2019	
	Notes	£	£	£	£
Cash flows from operating activities Cash generated from/(absorbed by) operations	25		418,022		(30,778)
Investing activities Proceeds on disposal of investments Interest received		50,000 69,853		83,648	
Net cash generated from investing activities			119,853		83,648
Net cash used in financing activities			-		-
Net increase in cash and cash equivale	nts		537,875		52,870
Cash and cash equivalents at beginning of	f year		120,858		67,988
Cash and cash equivalents at end of ye	ar		658,733		120,858

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

1 Accounting policies

Charity information

The Not Forgotten Association (NFA) is a private company limited by guarantee incorporated in England and Wales. The registered office is Fourth Floor, 2 Grosvenor Gardens, London, SW1W 0DH.

1.1 Accounting convention

The financial statements have been prepared in accordance with the charity's Articles of Association, the Companies Act 2006 and "Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2019)". The charity is a Public Benefit Entity as defined by FRS 102.

The financial statements are prepared in sterling, which is the functional currency of the charity. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation investments and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Going concern

As a result of Covid-19, the suitability of the going concern basis has been assessed. At the time of approving the financial statements, the Trustees have a reasonable expectation that the charity has adequate resources to continue in operational existence for the foreseeable future. Thus the Trustees continue to adopt the going concern basis of accounting in preparing the financial statements

1.3 Charitable funds

Unrestricted funds are available for use at the discretion of the Trustees in furtherance of their charitable objectives.

Restricted funds are subject to specific conditions by donors as to how they may be used. The purposes and uses of the restricted funds are set out in the notes to the financial statements.

1.4 Income

Income is recognised when the charity is legally entitled to it after any performance conditions have been met, the amounts can be measured reliably, and it is probable that income will be received.

Cash donations are recognised on receipt. Other donations are recognised once the charity has been notified of the donation, unless performance conditions require deferral of the amount. Income tax recoverable in relation to donations received under Gift Aid or deeds of covenant is recognised at the time of the donation.

Legacies are recognised on receipt or otherwise if the charity has been notified of an impending distribution, the amount is known, and receipt is expected. If the amount is not known, the legacy is treated as a contingent asset.

Donated services and facilities are recognised in the period of receipt at fair value; a corresponding amount is also recognised in expenditure.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2020

1 Accounting policies

(Continued)

1.5 Expenditure

Expenditure is recognised once there is a legal or constructive obligation to make a payment to a third party, it is probable that settlement will be required and the amount of the obligation can be measured reliably.

Costs of raising funds includes all expenditure incurred by the charity to raise funds for its charitable purposes. This includes fundraising activities and events.

Expenditure on charitable activities includes the costs of activities and their associated support costs.

As the association is not registered for VAT, all VAT incurred is charged as a cost against the activity for which the expenditure was incurred.

Support costs include back office costs such as finance, personnel, events support and governance costs. These costs have been allocated between the costs of raising funds and charitable activities. The basis for allocation is percentage of staff time.

Televisions 14%
Holidays 22%
Entertainments 19%
Outings 16%
Fundraising & Publicity 29%

1.6 Fixed asset investments

Fixed asset investments are initially measured at transaction price excluding transaction costs, and are subsequently measured at fair value at each reporting date. Changes in fair value are recognised in net income/(expenditure) for the year. Transaction costs are expensed as incurred.

A subsidiary is an entity controlled by the charity. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

1.7 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition. Items held for distribution at no or nominal consideration are measured the lower of replacement cost and cost.

Net realisable value is the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

1.8 Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.9 Financial instruments

The charity only has financial assets and liabilities of a kind that qualify as basic financial instruments.

Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

1 Accounting policies

(Continued)

1.10 Employee benefits

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the charity is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.11 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

1.12 Leases

Rentals payable under operating leases, including any lease incentives received, are charged as an expense on a straight line basis over the term of the relevant lease.

2 Critical accounting estimates and judgements

In the application of the charity's accounting policies, the Trustees are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Pension provision

The charity participates in the Pensions Trust Growth Plan pension scheme, a multi employer scheme, part of which is a defined benefit scheme and is in deficit. The charity has been making additional pension contributions to this scheme to meet its share of a deficit reduction arrangement. The charity gave notice that it intended to leave the scheme and as at 31 March 2019 a final invoice has been received from the Pensions Trust.

3 Donations and legacies

	Unrestricted funds	Restricted funds	Total	Unrestricted funds	Restricted funds	Total
	2020	2020	2020	2019	2019	2019
	£	£	£	£	£	£
Donations and gifts	785,126	463,000	1,248,126	819,304	215,500	1,034,804
Legacies receivable	436,769		436,769	70,218		70,218
	1,221,895	463,000	1,684,895	889,522	215,500	1,105,022

The charity has received tickets to events and the use of facilities and services during the year for which the donors required no payment. An amount has been included as gifts in kind as both income and expenditure to enable a better understanding of the funds.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

4	Charitable activities		
		Charitable Income 2020 £	Income 2019
	Sales within charitable activities	1,256 ———	124
5	Investments		
		Unrestricted funds 2020 £	Unrestricted funds 2019 £
	Income from unlisted investments	69,853	83,648
6	Other income		
		Unrestricted funds 2020 £	Unrestricted funds 2019 £
	Sundry income	12,021	97
7	Raising funds		
		Unrestricted funds 2020 £	Unrestricted funds 2019 £
	Fundraising and publicity Other fundraising costs Staff costs Support costs	40,527 127,505 43,205	41,232 121,744 42,112
	Fundraising and publicity	211,237	205,088
	Investment management	5,400	4,851
		216,637	209,939

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

8 Charitable activi	ities
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	Televisions	Holidays	Entertain ment	Outings	Total 2020	Total 2019
	2020	2020	2020	2020		
	£	£	£	£	£	£
Staff costs	61,553	96,728	83,538	70,348	312,167	298,063
Direct Costs	40,812	300,342	236,272	131,570	708,996	669,679
	102,365	397,070	319,810	201,918	1,021,163	967,742
Share of support costs	22 427	24 266	27.090	22.944	104 402	04 402
(see note 9) Share of governance costs	23,137	31,366	27,089	22,811	104,403	91,193
(see note 9)	897	1,409	1,217	1,025	4,548	11,909
	126,399	429,845	348,116	225,754	1,130,114	1,070,844
Analysis by fund						
Unrestricted funds Restricted funds	96,012 30,387	276,426 153,419	256,826 91,290	225,754	855,018 275,096	757,958 312,886
rtesiricieu iurius			91,290			
	126 200	429,845	348,116	225,754	1,130,114	1,070,844
For the year ended 31 Ma	126,399 ———————————————————————————————————	=======================================	=====		=======================================	=====
For the year ended 31 Ma	rch 2019	Televisions	Holidays	Entertain	Outings	Total
For the year ended 31 Ma	rch 2019					
Staff costs	rch 2019	Televisions £	Holidays £ 92,358	Entertain ment £	Outings £ 67,169	Total 2019 £
Staff costs	rch 2019	Televisions £	Holidays £	Entertain ment £	Outings £	Total 2019 £
For the year ended 31 Ma Staff costs Direct Costs	rch 2019	Televisions £	Holidays £ 92,358	Entertain ment £	Outings £ 67,169	Total 2019 £
Staff costs Direct Costs Share of support costs (see	e note 9)	Televisions £ 58,773 50,305	Holidays £ 92,358 302,398	Entertain ment £ 79,763 197,971	Outings £ 67,169 119,005	Total 2019 £ 298,063 669,679
Staff costs Direct Costs	e note 9)	Televisions £ 58,773 50,305	Holidays £ 92,358 302,398 394,756	Entertain ment £ 79,763 197,971 277,734	Outings £ 67,169 119,005	Total 2019 £ 298,063 669,679
Staff costs Direct Costs Share of support costs (see	e note 9)	Televisions £ 58,773 50,305 109,078	92,358 302,398 394,756	Entertain ment £ 79,763 197,971 277,734	Outings £ 67,169 119,005 186,174	Total 2019 £ 298,063 669,679 967,742
Staff costs Direct Costs Share of support costs (see Share of governance costs	e note 9)	Televisions £ 58,773 50,305 109,078 17,981 2,348 129,407	92,358 302,398 394,756 28,257 3,690 426,703	Entertain ment £ 79,763 197,971 277,734 24,404 3,187 305,325	Outings £ 67,169 119,005 186,174 20,551 2,684 209,409	Total 2019 £ 298,063 669,679 967,742 91,193 11,909 1,070,844
Staff costs Direct Costs Share of support costs (see Share of governance costs	e note 9)	Televisions £ 58,773 50,305 109,078 17,981 2,348	92,358 302,398 394,756 28,257 3,690	79,763 197,971 277,734 24,404 3,187	Outings £ 67,169 119,005 186,174 20,551 2,684	Total 2019 £ 298,063 669,679 967,742 91,193 11,909

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

9	Support costs						
	• •	Support Go	vernance	2020	Support	Governance	2019
		costs	costs		costs	costs	
		£	£	£	£	£	£
	Office Expenses	64,181	_	64,181	62,367	-	62,367
	Rent	48,900	-	48,900	37,914	-	37,914
	Employee Related	15,730	_	15,730	15,990	-	15,990
	Insurance	13,764	-	13,764	12,168	-	12,168
	Audit fees	_	6,460	6,460	_	6,349	6,349
	Trustees Expenses	-	2,968	2,968	-	4,778	4,778
	Governance Costs	-	153	153	-	5,645	5,645
		142,575	9,581	152,156	128,439	16,772	145,211
	Analysed between						<u> </u>
	Fundraising	38,172	5,033	43,205	37,246	4,863	42,109
	Charitable activities	104,403	4,548	108,951	91,193	11,909	103,102
		142,575	9,581	152,156	128,439	16,772	145,211

Governance costs includes payments to the auditors of £6,460 (2019: £6,349) for audit fees.

10 Trustees

None of the Trustees (or any persons connected with them) received any remuneration during the year and none were reimbursed meeting expenses (2019- 2 were reimbursed £232 for travelling expenses).

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

11 Employees

Number of employees

The average monthly number of employees during the year was:

	Number	Number
	10	11
	===	
Employment costs	2020	2019
	£	£
Wages and salaries	377,518	359,553
Social security costs	36,188	33,272
Other pension costs	25,966	26,982
	439,672	419,807

2020

2019

The number of employees whose annual remuneration was £60,000 or more were:

	2020	2019
	Number	Number
£60,000-£69,999	-	1
£70,000-£79,999	1	-
£90,000-£99,999	1	1

Remuneration consists of gross salary, employer's NI and pension and benefits in kind.

12 Net gains/(losses) on investments

	Unrestricted	Unrestricted
	funds	funds
	2020	2019
	£	£
Revaluation of investments	(181,631)	(3,013)

Amounts owed by subsidiary undertakings

Prepayments and accrued income

Other debtors

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

13	Fixed asset investments				
		Listed investments	-	Other investments	Total
	On at a ward watter	£	£		£
	Cost or valuation	4 000 047	E4.0E0	4	2 020 700
	At 1 April 2019	1,982,647	54,052	1	2,036,700
	Valuation changes	(181,631)	(0.000)	-	(181,631)
	Disposals	(46,392)	(3,608)		(50,000)
	At 31 March 2020	1,754,624	50,444	1	1,805,069
	Carrying amount				
	At 31 March 2020	1,754,624	50,444	1	1,805,069
	At 31 March 2019	 1,982,647	54,052	1	2,036,700
	ACST Match 2019	=======================================	=======================================		======
				2020	2019
	Other investments comprise:		Notes	£	£
	Investments in subsidiaries		24	1	1
14	Stocks				
•	Cloud			2020	2019
				£	£
	Finished goods and goods for resale			3,064	
	- 1.				
15	Debtors			0000	0040
	Amounto folling due within one ver			2020 £	2019 £
	Amounts falling due within one year:			L	L

41,388

61,527

109,457

6,542

28,695

13,686

42,381

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

16	Creditors: amounts falling due within one year			
			2020	2019
		Notes	£	£
	Other taxation and social security		22,786	10,156
	Deferred income	17	35,701	47,387
	Trade creditors		6,859	714
	Amounts owed to subsidiary undertakings		1	1
	Accruals and deferred income		55,948	60,448
			121,295	118,706
17	Deferred income			
			2020	2019
			£	£
	Other deferred income		35,701	47,387

The deferred income relates to an annual donation to cover rent, for the period starting 1 March each year.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

18 Restricted funds

The income funds of the charity include restricted funds comprising the following unexpended balances of donations and grants held on trust for specific purposes:

		Move	ement in fund	S	
	Balance at 1 April 2019	Incoming resources	Resources expended	Transfers 3	Balance at 1 March 2020
	£	£	£	£	£
Help for Heroes	-	50,000	(75,507)	25,507	_
LIBOR	-	98,000	(108,428)	10,428	-
NMA	867	-	-	-	867
Other	5,000	-	-	-	5,000
RAFBF	-	15,000	(91,161)	76,161	-
NWB Headley Court	<u>-</u>	300,000			300,000
	5,867	463,000	(275,096)	112,096	305,867

The LIBOR fund is to restore confidence and boost morale for members of the Armed Forces Community.

Events income was towards an event at Brands Hatch.

Help for Heroes (H4H) funds were restricted for three activities, namely Alpine Canoeing, Iceland trip and Ypres Battlefield tour.

NMA fund is for the upkeep of the elephant memorial to The NFA at The National Memorial Arboretum.

RAFBF fund is for Royal Air Force personnel and their families.

NWB Headley Court is for a three year programme for adaptive skiing.

Other funds relate to various programmes that are regional.

The transfers represent the contribution from the general funds of the charity to support the activities where external restricted funds have been received but are not sufficient to meet the whole cost of that activity.

19 Designated funds

The income funds of the charity include the following designated funds which have been set aside out of unrestricted funds by the trustees for specific purposes:

Mayamant

Mayamant

		in funds		in funds	
	Balance at 1 April 2018	Incoming resources	Balance at 1 April 2019	Incoming resources 3	Balance at March 2020
Investment Fund	2,000,000	-	2,000,000	-	2,000,000
	2,000,000		2,000,000		2,000,000

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

19 Designated funds (Continued)

The Investment Fund is used as if it were a capital fund to generate an income stream to spend on the charity's programmes.

20 Analysis of net assets between funds

	Unrestricted funds	Restricted funds	Total	Unrestricted funds	Restricted funds	Total
	2020	2020	2020	2019	2019	2019
	£	£	£	£	£	£
Fund balances at 31 March 2020 are represented by:						
Investments Current assets/	1,805,069	-	1,805,069	2,036,700	-	2,036,700
(liabilities)	277,016	305,867	582,883	105,742	5,867	111,609
	2,082,085	305,867	2,387,952	2,142,442	5,867	2,148,309

21 Operating lease commitments

At the reporting end date the charity had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2020 £	2019 £
Within one year Between two and five years	38,686 6,029	50,533 44,714
	44,715	95,247

22 Events after the reporting date

The worldwide outbreak of the coronavirus pandemic (Covid-19) has caused extensive disruptions to organisations globally with major implications for operations as well as finances. The trustees acknowledge and recognise, as set out in the trustees' report, the impact of the Covid-19 pandemic on the operations of the charity, its beneficiaries, partners, stakeholders and on the wider society, and have ensured that both resources and processes are in place to mitigate any disruption to the operations. As a result, the impact of Covid-19 pandemic does not warrant any adjustments to these financial statements.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2020

23 Related party transactions

Remuneration of key management personnel

The remuneration of key management personnel is as follows and comprises Chief Executive, Head of Events and Head of Finance.

	2020 £	2019 £
Aggregate compensation	288,261	244,971

In the year the spouse of one of the Trustees earned £2,788 (2019: £2,108) as an employee of the charity.

24 Subsidiaries

Details of the charity's subsidiaries at 31 March 2020 are as follows:

	Name of undertaking	Registered office	Nature of business	Class of shares held		Held ct Indirect
	NFA Trading Limited	England	Trading company	Ordinary	100.0	00
25	Cash generated from op	erations		202	20 £	2019 £
	Surplus/(deficit) for the year	ar		239,64	13	(94,905)
	Adjustments for: Investment income recogr Fair value gains and losse			(69,85 181,63	•	(83,648) 3,013
	Movements in working cap (Increase) in stocks Decrease in debtors Increase/(decrease) in cre (Decrease) in deferred inc	editors		(3,06 67,07 14,27 (11,68	76 [°] 75	- 158,392 (13,630) -
	Cash generated from/(ak	osorbed by) ope	erations	418,02		(30,778)

26 Analysis of changes in net funds

The charity had no debt during the year.

Accounts to Sign - NFA

Final Audit Report 2020-11-05

Created: 2020-11-05

By: Alliotts Guildford Support (Guildfordsupport@alliotts.com)

Status: Approved

Transaction ID: CBJCHBCAABAAR9QGfB-mBEmR2MjAMzoJJkO0nO1koTCw

"Accounts to Sign - NFA" History

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